cdb web tech

STAR Company Presentations

Thistle Tower Hotel - London, 14 October 2005

Via Borgonuovo, 24 20121 Milano 13 Albemarle Street W1S 4HJ London

www.cdbwebtech.com

Today's Speakers

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Vittorio Moscatelli, CEO

Giuseppe Pasetti, VP Investments

Paolo Bonetti, CFO

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Is a leading investor in Information & Communication Technology, Biotech and Life Sciences, through a portfolio of direct investments and venture capital funds

Strategy

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- Continue investing following a fund-of-funds strategy focused in Venture Capital (no buyouts)
 in:
 - Premiere technology Venture Capital Funds diversifying by sector (ICT and Life Sciences) and stage
 - Selected Privately held franchised companies
- > Maintain the structure of an evergreen fund: no dividends, no distributions, each distribution received is reinvested
- > Pursue new commitments both in already existing portfolio companies and in other top quartile funds, improving the commitment in life sciences funds
- > Co-invest with top tier funds
- > Evaluate opportunities on the secondary market
- > Review the portfolio continuously to pursue changes within the current investment allocation

Financial Highlights

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(Euro/million)	1st HY 2005	31 December 2004	1st HY 2004
■ NAV (euro per share)	2.72	2.73	2.69
Investments	173.2	123.9	114.4
Residual Commitments	141.6	129.8	145.9
Net Financial Position	99.4	136.7	139.4

Why Invest in Venture Capital?



The long term 25% IRR of the industry pays for its risk and for the illiquidity discount

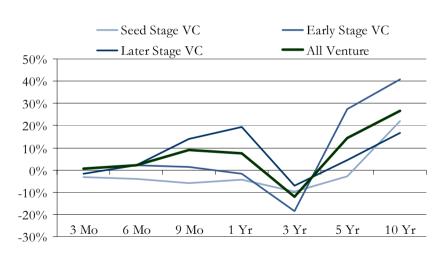
10 Year performance represents a full cycle

5 Years performance mostly represents the down side of the cycle

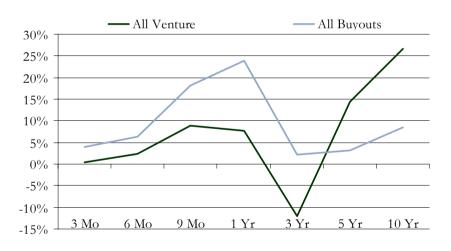
Venture Investments perform better than Buyouts

The Short Term performances of Buyouts have probably been helped by the low interest rates

Venture Capital Investment Horizon IRR Performance



Private Equity Investment Horizon IRR Performance



Source: Thompson Financials, 2004 1H Note: Returns Less than 1 Year are Annualized Good

Diversification Tool: history shows that Venture Capital investments have little correlation with other traditional Asset Classes

Private Equity Performance Index



PEPI

	1 year	2 years	5 years	10 years
Venture capital	3.6%	-1,4%	-6,3%	25,4%
Buyouts	19,8%	8,5%	1,8%	8,7%
NASDAQ	0,3%	2,7%	-15,3%	9,4%
S&P 500	4,8%	1,0%	-4,7%	9,0%

Note: Data is referred to end of March 2005 and indicates the average annual rendering

Source: Thomson Financial VentureOne/NVCA

Return Drivers



> Market conditions at the time each investment is done

Valuations are now in line with the historical levels

Up-rounds have returned

There is no next big thing

Less correlation in the portfolios

More advantage to good managers

Management skills

Hard to determine on first time funds, easier on established firms with stable partners Partners previous experiences and consistency with the fund focus / strategy can help Track record is also an indication, but not a guarantee

> Market conditions at the time each investment is liquidated

We never know when a cycle will turn, or the extent or duration of the next leg, but we can have an idea of where we stand in the current one

The Importance of Top Tier Funds

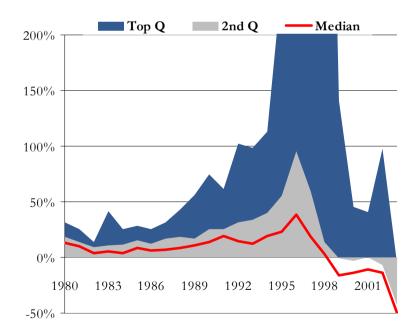
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- > Manager selection is rewarded as much (or more) than asset allocation
- > Investing in a Private Equity Index is

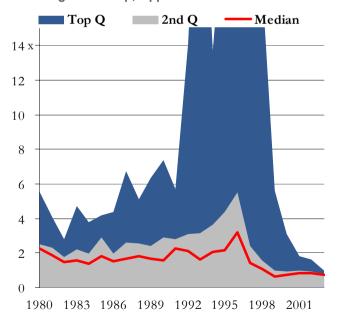
Not Possible: nobody can know in advance all funds going to be raised in a given year, nor he or she will be able to access those funds in the appropriate amounts

Not Desirable: superior managers generate significantly higher returns than average

Vintage Year Top, Upper and Median IRRs



Vintage Year Top, Upper and Median Cash Returns



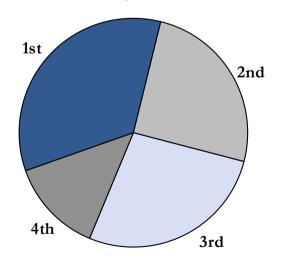
Cdb Web Tech has been able to invest a good portion of its capital into top firms where most of other institutional and private investors have not been accepted

Total amount committed into top quartile is more than \$ 130 million – 30%

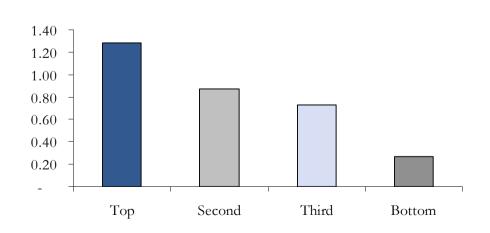
We see the investments into non performing firms as results of the bubble investing that should be avoidable in the future

Total amount committed in those funds is less than \$40 million – 8%

Fund Investments by Performance Quartile



Cdb Returns by Fund Quartile



Total Value to Paid In



TVPI

Vintage	Mean	Top quartile	Median	Lower quartile
1999	0,77	0,97	0,64	0,36
2000	0,79	0,94	0,76	0,61
2001	0,89	1,00	0,84	0,73
2002	0,88	0,94	0,88	0,78
2003	0,87	0,91	0,81	0,75
2004	0,81	0,91	0,81	0,68

Source: Thomson Financial VentureOne/NVCA

Cdb Web Tech invested in 16 top quartile funds and in 35 top half funds

Investor Profile



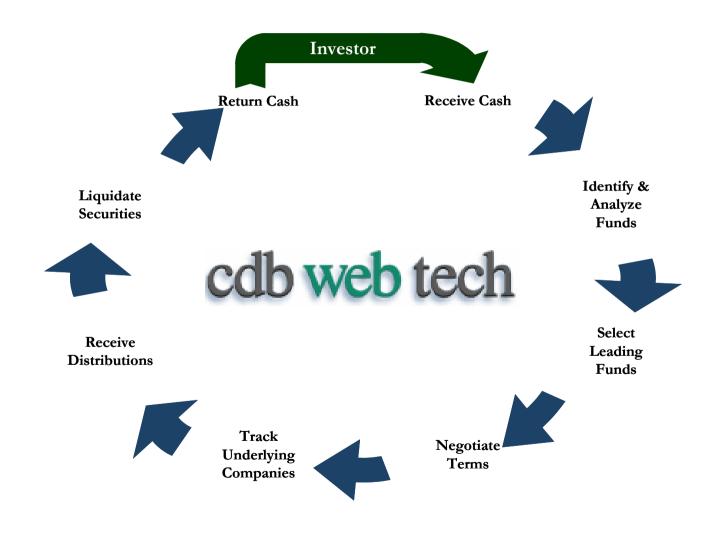
- Venture Capital investing is at the extreme edge of the risk / reward profile of Equity Markets: a small portion of each diversified portfolio should be represented by such investments
- Institutional Investors and Private Individuals can diversify their portfolios
 Allocating the desired amount of their portfolio to a number of Top Venture
 Funds without being forced to match each fund minimum investment (usually \$5 ml)

Leveraging on the management expertise of Cdb Web Tech which will not only provide access to the top Venture Funds, but also will add value actively managing the portfolio

Cdb Web Tech Services

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Active fund management requires a considerable amount of work and knowledge



Cdb Web Tech's Unique Advantage

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Process

<u>Proven</u>

Investment selection

Disciplined Selection Process refined over 5 years of Venture Investing

Access to Opportunities that are not available to other investors thanks to Cdb's knowledge, expertise, experience, network and reputation

Monitoring Quarterly

Reports Analysis provide insights on portfolio's health and performances

Private and Annual Meetings deepen the understanding of each company, create relationships, help the assessment of the coherence of the Fund Investment Team

Distribution Management

Experience in analyzing publicly traded securities

Early knowledge of the companies through monitoring

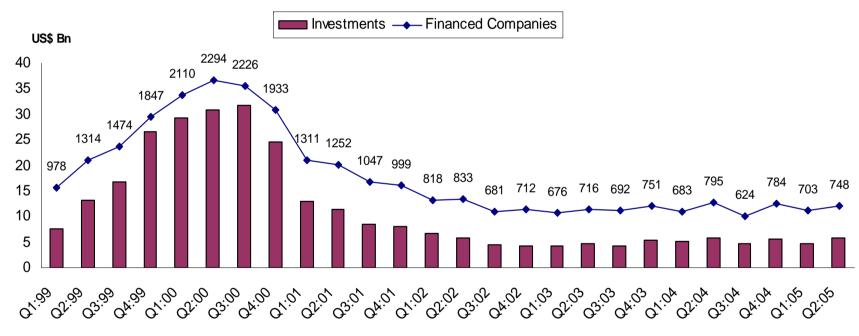
Effective management of restricted stocks

Widely recognized quality Portfolio

Anticipated the market downturn and restructured the amount of commitments accordingly

Able to liquidate securities shortly after the expiration of the stand still period

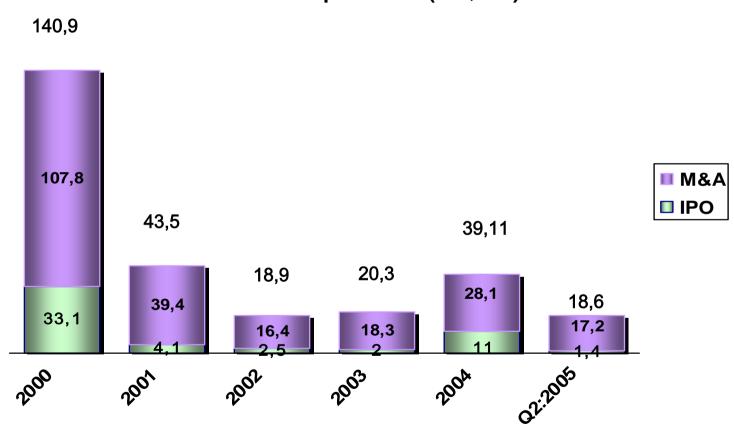
US VC Investmsents per Quarter (US\$/Bn)



Source: Venture Economics

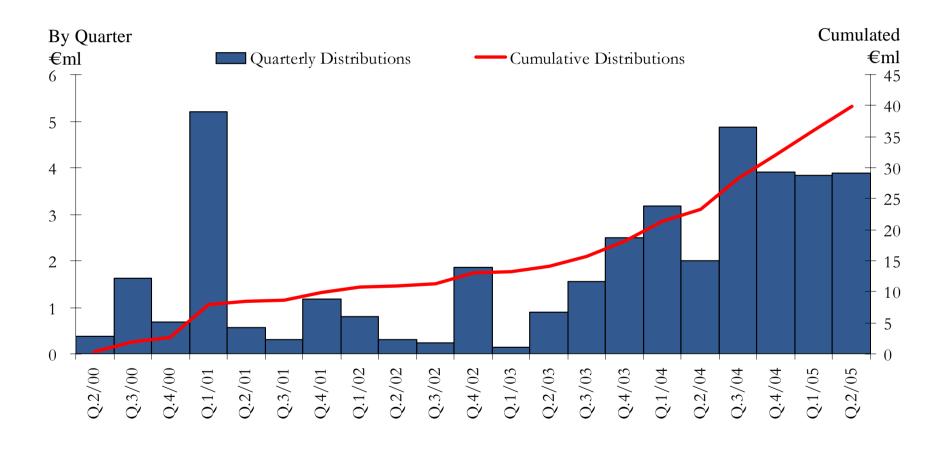
Q2 2005: 1.451 investments US\$ 10,6 billion (Q2 2004: 1.475 inv. US\$ 11,2 bill.)

Venture Capital Exits (US\$ Bn)



Cdb Web Tech was involved in 18 M&A and 5 IPOs deals (2005)

History of Distributions



Investments



Venture Capital Funds

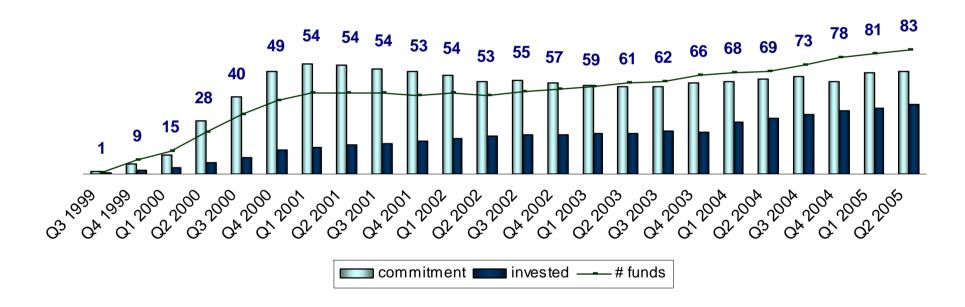
Committed US\$ 493,5 Million (@ 06/30/'05)

Direct Investments

Invested US\$ 63,4 Million

Invested US\$ 321,6Million (@ 06/30/'05)

History of Committed/Invested



Residual commitment as at 30 June 2005: 171.9 million US\$

Investments (Fair Value)



Min US\$	30 Ju	ın 2005	31 D	ec 2004	Va	riation	30 J	un 2004
	Nr.	USD	Nr.	USD	Nr.	%	Nr.	USD
Direct Investments	13	20,2	14	9,2	-1	119,6	14	8,9
Venture Capital	83	189,3	78	169,9	5	11,4	69	144,2
Total Investiments	-	209,5		179,1		17,0	-	153,1
Venture Capital: Residual Commitments	75	171,9	70	176,1	5	-2,4	61	175,5

2005 Investment Activity



Direct investments:

- > US\$ 10.2 million in Grace Semiconductor (China)
- > US\$ 0.2 million follow on in MobileAccess (US)
- > US\$ 0.5million follow on in AirBand (US)
- US\$ 1.7 million realised with the exit of PeopleSupport (IPO in Q3:2004, shares sold in Q2:2005)

Venture Capital Funds:

- > US\$ 42.5 million new commitments in 9 VC funds
- > US\$ 30.9 million invested in VC funds
- US\$ 9.9 million distributions received (US\$ 6,3 million 1st Half 2004)
 with US\$ 5.4 million realised gain

2005 New Direct Investment

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Sector: Semiconductors
Based in Shanghai -Zhangjiang Hi-Tech Park - China

- Manufactures and sells made-to-order logic and flash memory chips
- Two fabs for the production of 12 inc and one focused solely on 8 inc wafers (27,000 wafers per month)
- More than 1,400 employees
- Collaborates with Sanyo, OKI, SST, VIA as technology partners

Cdb Web Tech investment: US\$ 10.2 million Cdb Web Tech holding: 0.68%





2005 new commitments in top tier funds

(milion US dollars)	Sector	Geography	Fund size	Commitment
Storm Ventures III	ICT	USA	219	5.0
Frazier V	Life sciences	USA	475	5.0
Spectrum V	Media & Comm.	USA	1018	10.0
Benchmark Israel II	ICT	Israel	242	4.0
Northbridge VI	ICT	USA	449	3.0
Westbridge II	ICT	India	200	2.0
Dover Street VI	ICT	USA	520	5.0
Healthcare Ventures VIII	Life Sciences	USA	375	3.5
Carlyle Asia III	ICT	Asia	350	5.0

Venture Capital Portfolio

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US WEST COAST

Early Stage

- ACCEL INTERNET IV
- BAY PARTNERS X
- BENCHMARK IV & V
- BLUESTREAM
- CRESCENDO IV
- DFJ VIII
- DF J ePLANET
- DOLL III & IV
- FRA7IFR V
- HUMMER WINBLAD IV & V
- INFINITY I
- NFA X & XI
- NOKIA VENTURES II
- PROSPECT III
- SEQUOIA CAPITAL IX, X & XI
- SEVIN ROSEN FUND VIII & IX
- SIFRRA VIII
- SOFINNOVA VI
- STORM VENTURES II & III
- TRIDENT CAPITAL FUND V
- VANTAGE POINT IV

Late Stage

- MERITECH I & II
- TCV IV & V
- THOMAS WEISEL CP

1999/2000

US EAST COAST

Early Stage

- ARCH VENTURES VI
- CHARLES RIVER XI
- DAWNTREADER II
- DRAPER ATLANTIC II
- HEALTHCARE VENTURES VII &VIII
- NORTHBRIDGE V & VI
- OAK X
- OXFORD BIOSCIENCE II
- PEQUOT VP II
- RHO VENTURES V

Late Stage

- AFA PE FUND II
- BAKER II
- PEQUOT PE II & III
- CASTLE HARLAN IV
- SPECTRUM V

Secondary

DOVER STREET V & VI

A STATE OF THE STA

EUROPE

- ACCEL EUROPE
- AMADEUS II
- BENCHMARK EUROPE
- DOUGHTY HANSON Tech
- HBM BIOCAPITAL
- NEXIT INFOCOM
- NOKIA VENTURES II.
- POND VP II

ISRAEL

GIZA III & IV

GEMINI IV

STAR VENTURES IX

BENCHMARK ISRAEL I &II

EVERGREEN DIRECT FUND III



ASIA

- CARLYLE ASIA I & II & III
- ARTIMAN
- WESTBRIDGE I & II
- DFJ E-PLANET
- SPG INFINITY
- ORCHID ASIA III



Invested

65,3%

Commitments

100%

30 June 2005

STAR VENTURES IX

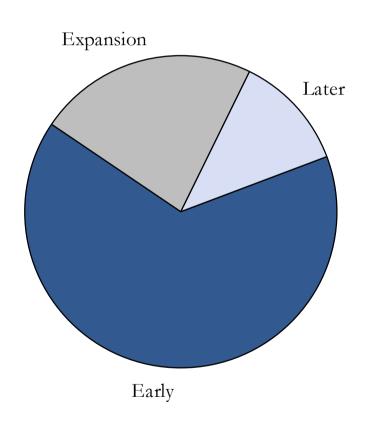
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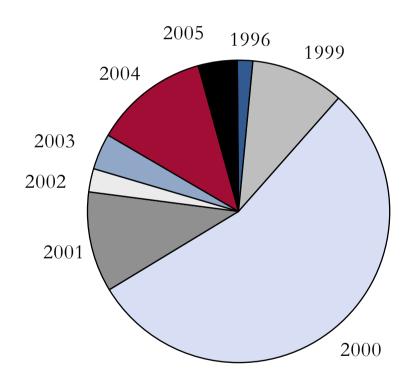
Portfolio Diversification - Committed

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Stage

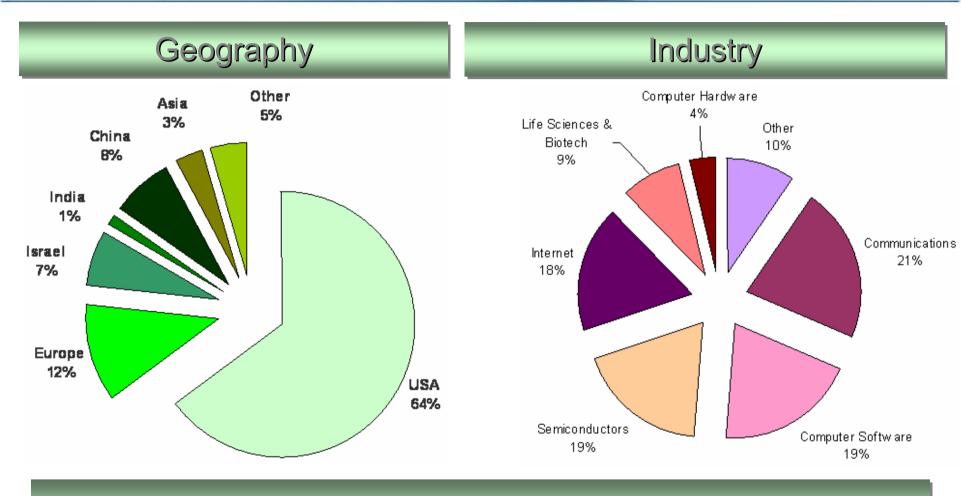
Vintage





Portfolio Diversification - Invested

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Cdb Web Tech has invested in 1240 companies 91 companies are currently public

Top 15 Portfolio Companies by Value cdb web tech

Company [ticker] ⁽¹⁾	D/I ⁽²⁾	Sector	Geography	Value US\$/000	% on total Investments
Grace Semiconductor	D	Integrated Circuits	China	10.332	4,93%
Ecrio	D	Wireless Messaging	USA	3.000	1,43%
Vonage Holdings	1	Digital Communication	USA	2.723	1,30%
Hostworks [HWG AU]	D	Web Hosting	Australia	2.119	1,01%
Tele Atlas [TA6 GR]	1	Digital Maps	Belgium	2.062	0,98%
Cogent Communication [COI US]	1	High Speed Internet Access	USA	1.826	0,87%
Cornice	1	Data Storage	USA	1.501	0,72%
Mobile 365	1	Wireless Messaging	USA	1.342	0,64%
Airgo	1	WLAN Technology	USA	1.158	0,55%
Semiconductor Manufacturing Inter.[SMI US]	1	Integrated Circuits	China	1.157	0,55%
Ceres	1	Biotechnology	USA	1.104	0,53%
Big Band Networks	1	Broadband Multimedia	USA	1.096	0,52%
Kovio	D	Nanotechnology	USA	1.000	0,48%
Elixir Pharmaceutical	D	Biotechnology	USA	1.000	0,48%
Transitive Technologies	1	Computer software	USA	967	0,46%
Shopping.com	1	Internet Commerce	USA	915	0,45%
Total				33.302	15,90%

Notes: **Public Company**

D: Direct Investment

I: Indiresct Investments (through VC funds)

Direct Investment (I)





Sector: Call Center Services, Speech Recognition Based in Mountain View - California

Brings Internet features like personalization, XML, and TCP/IP to the telephone by joining both networks under a speech user interface

Client List:









American Airlines'







Cdb Web Tech holding: 0.17% Cdb Web Tech investment 3 million US\$

Direct Investment (II)





Sector: Managed Internet Hosting Based in Sydney

Mkt Cap

[HWG AU]

~ \$ 29 ml

Leading provider of critical application management and customized solutions for Internet hosting

Manages Data Centers, Networks, Hardware, Operating Systems, Databases and Applications

Client List:



















Cdb Web Tech investment: AU\$ 3.8 million Cdb Web Tech holding: 8.205%

Direct Investment (III)

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Sector: Wireless Telecommunications Based in Washington (R&D in Israel)

Provider of converged wireless indoor networks that support multiple wireless voice and data services on a single broadband infrastructure

Clients List:

AMERICAN UNIVERSITY WASHINGTON, D.C.

















Cdb Web Tech holding: 2.24% Cdb Web Tech investment: US\$ 2.2 million

Direct Investment (IV)





Sector: Software – Financial Services Based in Mountain View - California

Provider of integrated electronic trading systems, offering intuitive and innovative products that automate and streamline the entire cycle

Main focus in on the Foreign Exchange trades, but new areas of expansion include Derivatives, Commodities and other trade services

Clients list:





Cdb Web Tech holding: 0.87% Cdb Web Tech investment: US\$ 3.15 million

Direct Investment (V)

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Sector: Biotechnology

Established in 1999, based in Boston

Drug discovery and development company that is focused on the creation of a new set of drugs and treatments for elderly people through studies on the genetics of longevity

Cdb Web Tech has invested US\$ 1 million

Other Investors include: MIT, Oxford Bioscience, Arch Venture Partners, MPM Bioventures



Sector: Nanotechnology

Established in 2001, based in Sunnyvale

Developing a new technology that will enable the so called 'printed electronics': print electronic circuits on paper with laser or ink-jet printers

Cdb Web Tech has invested US\$ 1 million

Other Investors include: Kleiner Perkins Caufield and Byers, Jerusalem Venture Partners, Bessemer



Euro million	30 Jun. 2005	31 Dec. 2004
Financial Income on Investments, net	3,19	1,90
Financial Income/(expenses) on Current Assets, net	(1,06)	3,72
Adjustment on Current Assets	(0,55)	2,07
Operating Costs	(1,64)	(3,13)
Income Tax	0,0	(0,51)
Net Income / (Loss)	(0,06)	4,05
Hedge derivatives and gain/loss on Forex	(30,50)	20,37
Net Profit / (Loss)	(30,56)	

The performance index or yardstick is the NAV: 2.72 as at 06/2005 – 2.73 as at 12/2004

Returns on Investments



Euro million

V	enture Capital Investments	<u>2004FY</u>	2005HY
>	Number of distribution received	83	35
>	Distribution amount received	14,24	7,7
>	Realized gain further Distributions	9,30 (2,9x)	4,2 (2,2x)
>	Impairment	(7,1)	(0,9)
>	Other Realized gain (Disposal)	0,46	0,00
>	Fair Value Reserve	13,6	10,34
D	irect Investments		
>	Realized gain:	0,09	1,0
>	Impairment	(0,9)	(1,1)
>	Fair Value Reserve	(0,12)	1,8

Balance Sheet

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Euro million	30 June 2005	31 December 2004	
<u>ASSETS</u>			
Non-current assets			
Intangible assets	0,06	0,07	
Property, plan & equipment	0,07	0,08	
Investments	173,07	<u>131,99</u>	
Total	173,20	132,14	
Current assets			
Receivables	14,49	18,90	
Marketable securities & hedge funds	87,91	88,22	
Cash and banks		36,57	
Total	<u>8,73</u> 111,13	143,69	
TOTAL ASSETS	284,33	275,83	
EQUITY AND LIABILITIES			
Equity			
	271,88	274,05	
Non Current Liabilities	0,06	0,05	
	0,00		
Bank loan	12,39	1,73	
TOTAL EQUITY AND LIABILITIES	284,33	275,83	

Financial Resources



Euro million	30 June 2005	31 December 2004
Cash, Banks	8,73	36,57
Financial receivables	13,76	17,80
Bonds & Hedge Funds	87,91	82,44
Financial Debts	(11,0)	(0,10)
Total Net Financial	99,40	136,71

Turnaround Company



Management & Capitali S.p.A.

In July 2005 Cdb Web Tech's Board of Directors approved the launch of a program to invest in Italian companies in difficulty. The project will focus on rebuilding profitability and relaunching these companies, primarily medium-sized Italian firms. This investment initiative relating to industrial and financial turnarounds represents an attractive development opportunity, particularly in light of the current difficult situation of many medium-sized firms in Italy. Furthermore, it represents a concrete contribution which a group of qualified entrepreneurs from the financial and industrial sectors can give to their country, comprising experience, resources, innovation, creativity and determination. The involvement has been confirmed by the Della Valle Group, Sopaf (Magnoni), Ramius Investment fund, Banca Intermobiliare, Nerio Alessandri (Technogym) and Arnaldo Borghesi (Lazard).

The structure of the project will start with the capitalization by Cdb Web Tech of a newly founded company, that will be given the corporate name of Management & Capitali, providing initial financial resources of € 50 million. The financial requirements of this initiative will be met by Cdb Web Tech, by way of an increase in share capital of € 500 million, the terms of which are yet to be defined.

Cdb Web Tech's Shareholders will receive shares of the new company and will have the opportunity to take part in the increase of share capital in a way still to be defined.

Mediobanca, Lazard, Lehman Brothers and Banca Intermobiliare are going to be advisors of the new activity.

M&C will be an indipendent company from Cdb Web Tech, therefore run by a separate Management Team.

Venture Capital

- It is the engine of further development
- It carries on to create huge value
- It is one of the best long term performing investments

Cdb Web Tech

- Believes in the success of its strategy
- Its returns on investments are improving
- NAV 2005 further the positive trend of the last two years

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Q&A